



2026

Unternehmens- präsentation



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01 Über uns

Unternehmenshistorie



Steckbrief

Gründung

- 2015 evoila GmbH

Unabhängig

- Inhabergeführt seit der Gründung

Revenue [EUR]

- '24: 74 Mio.
- '25: ~ 104 Mio.

Alle Mitarbeitende

- + 650

Standorte

- | | | |
|-----------------------|-------------|--------------------------------|
| • Deutschland | • Schweiz | • USA |
| • Österreich | • Luxemburg | • Südafrika |
| • Bosnien-Herzegowina | • Kroatien | • Vereinigte Arabische Emirate |
| • Slowakei | • Italien | • Indien |
| • Polen | • Spanien | • Ägypten |
| | • Bulgarien | |

AMERIKA



EUROPA



ASIEN



AFRIKA



Unser C-Level



Johannes Hiemer

Chief Executive Officer
(CEO)



Lars Göbel

Chief Growth Officer
(CGO)



Marius Präve

Chief Financial Officer
(CFO)



Manuel Ohnacker

Chief Sales Officer
(CSO)



Jürgen Horak

Chief Operations Officer
(COO)



Jannik Heyl

Chief Technology Officer
(CTO)

Geschäftsbereiche

Wir identifizieren die Kernherausforderungen unserer Kunden und entwickeln passgenaue Strategien und Lösungen in den Bereichen Consulting, Implementierung, Managed Services & Enterprise Managed Service.

PLAN

Consulting

Von der Planung bis zur Umsetzung – wir begleiten unsere Kunden durch den gesamten Prozess.



BUILD

Implementation

Wir bieten maßgeschneiderte Lösungen durch ausgewählte Partner und bewährte Technologien.



RUN

Managed Service

Wir übernehmen die kontinuierliche Überwachung und Wartung Ihrer IT-Systeme, um deren Stabilität und Effizienz zu gewährleisten.



Enterprise Managed Service

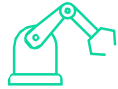
Stabiler Betrieb & pragmatische IT-Weiterentwicklung – unabhängig, verantwortungsbewusst, praxiserprobt.



Branchen



Automotive



Industrie & Fertigung



Energie & Versorgung



Öffentlicher Dienst



**Finanzen &
Versicherung**



Telekommunikation



Gesundheit



Transport- & Logistik



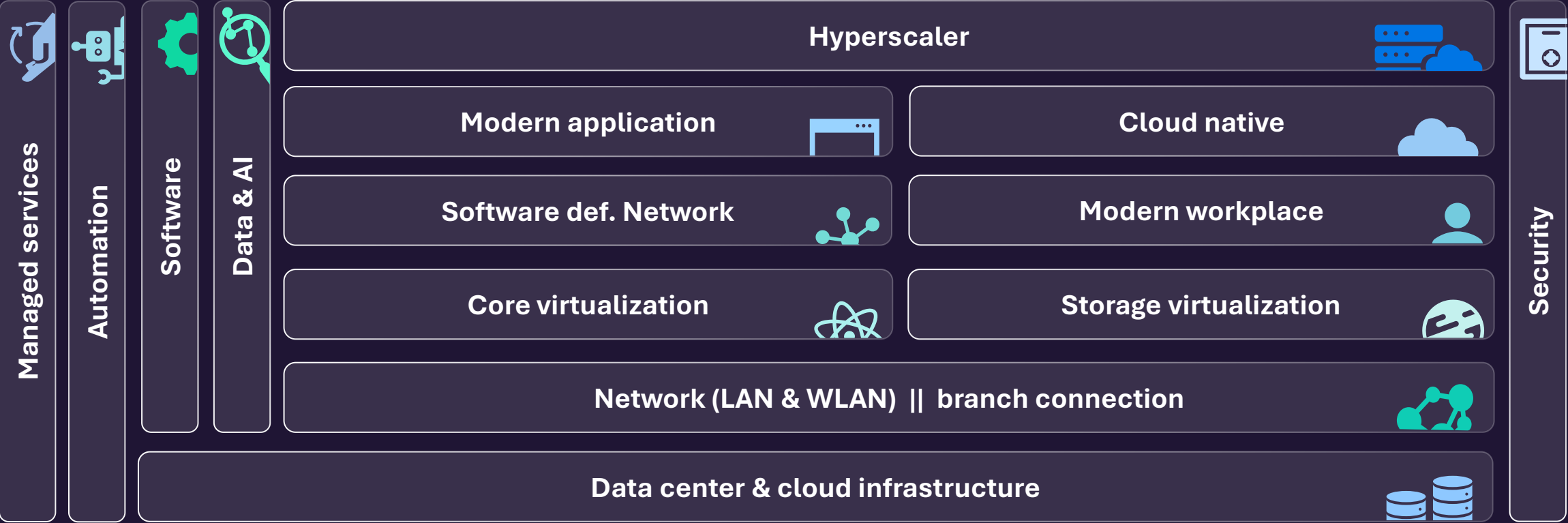


02

Unsere Leistungen

Unser Portfolio

Das evoila-Portfolio deckt den gesamten Private-Cloud-Stack ab und wird durch Zusatzdienste wie KI, Managed Services, Sicherheit oder Softwareentwicklung erweitert.



Cloud Infrastructure – What we do

We build **Software Defined Datacenters**, driving **adoption** and **enablement**, operational **stability**, and hybrid cloud at scale on **Broadcom VCF** and **Azure**

Cloud Infrastructure – the Portfolio



Strategy & Design

“Are we set up for the future?”

Aligning cloud architecture, design decisions and investments with business strategy and growth plans.

Health & Risk Management

“Is everything under control?”

Independent review of the current environment to identify risks and improvement potential.

Operations

“Someone takes care of it, everything is running, and I know it”

Relieving internal teams through experienced experts who take responsibility where needed and ensuring stable day-to-day operations and clear visibility of the cloud environment.

Hardware, Software, Hyperscaler

“Wo laufen unsere Workloads?”

Hardware Beschaffung, Lieferung, Finanzierung, On-Site Service.

Automation & Efficiency

“Faster, simpler, more efficient”

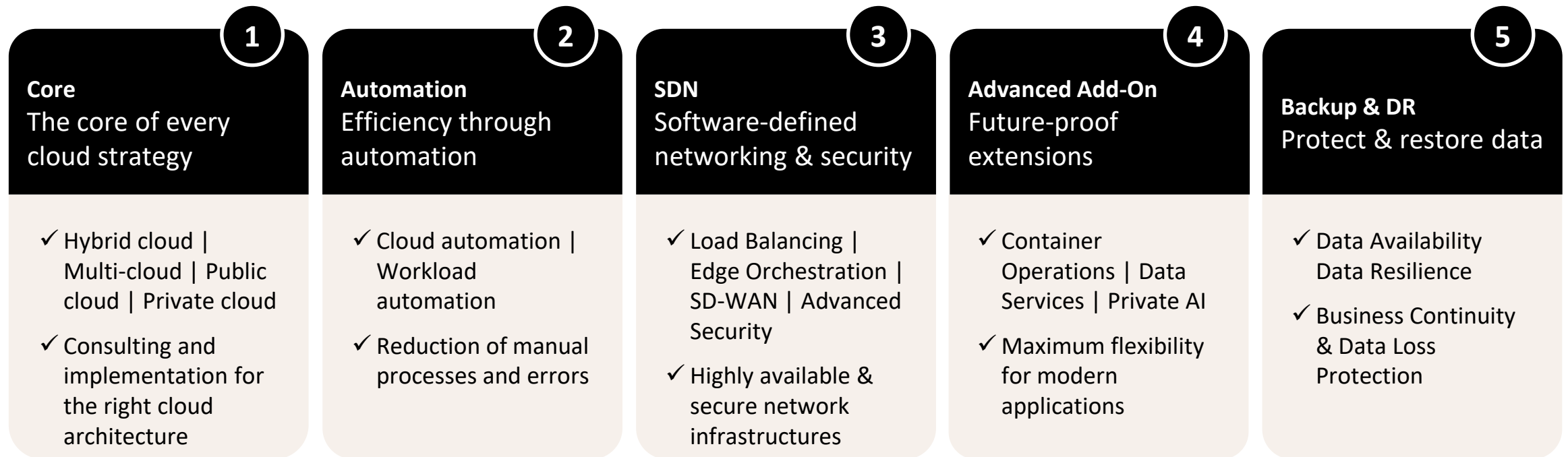
Driving standardization and automation to increase speed, quality and efficiency.

Solutions & pillars of cloud infrastructure @ evoila

Our cloud solutions are modular in design and can be flexibly combined.

We enable companies to implement a scalable, secure and automated cloud strategy – from infrastructure to modern applications.

Our 5 pillars:



Cloud Native – What we do



“We build cloud platforms that let organizations
build and operate modern applications:
anywhere (on-prem, hybrid, public cloud)”

Cloud Native – The Portfolio

Modern Infrastructure

Container Infrastructures

Design and deploy a multi-AZ, production ready Kubernetes environment with a solid Day-2 Operations-Stack

Everything as Code

DevOps, GitOps, IaC, CI/CD Pipelines. Whatever you need to automate, we do it with best-in-class software.

Developer Platform

Platform Engineering

Internal Developer Platform are strategic enablers for modern organizations who aims to boost the time-to-market.

Observability Platform

Beyond classic monitoring: build a unified observability platform for your whole IT Stack.

Multi-Cloud

Hybrid- and Multi-Cloud Strategies

Boost flexibility, fleet manage security and policies at scale, avoid vendor lock-in, elevate data storage management while lowering TCO.

FinOps & Cost Management

Maxime business values, enable data-driven decisions, reduce TCO and create financial accounting.

Why cloud native & our technologies

Public Sector Specialization

- Deep experience operating **HA** infrastructures, including **air-gapped** envs
- **Security, compliance**, and a **Zero Trust** approach is an architectural core element
- **Isolation, micro-segmentation** and **multi-tenancy** are consistently implemented
- **On-premise Kubernetes** is operated and evolved based on **deep-rooted infrastructure expertise**.

+ VMware	+ SUSE RKE2
Kubernetes	+ Vanilla
Service	Kubernetes
+ Red Hat	+ Talos
Openshift	+ Kubermatic

Open Source Experts and Contributors

- In the cloud native world, **innovation** today means Open Source.
- Many cloud native projects are **industry-standard** (Kubernetes is one of them).
- We can help customers to reduce their vendor lock-in while offering **MSL support**.
- We are open source contributors! We can act as **Trusted Advisor**.

+ ArgoCD,	+ Harbor, Trivy	+ Terraform,
GitlabCI	+ Prometheus,	Crossplane,
+ Velero, MinIO	Grafana, Loki,	Backstage
+ Contour, Antrea	OTEL , Tempo	
+ Kyverno, OPA	+ ESO, Keycloak	

High-quality delivery recognition

- We have long-term customer relationships we can use to provide **Success Stories**.
- We are no “Bauchladen” but we are **highly specialized** in what we do.
- We only work with **selected partners** we believe in.
- We rely on internal **KT and team-work**.

Data & AI – what we do

We realize your AI transformation:
From the intelligent data foundation
in the lakehouse to ready-to-use solutions
like agents and chatbots.

Trends

Agentic AI

Proof of Concept to Production
More complex Use Cases
Multi-Agent Systems

AI in Research

Universities, research institutes, and companies train their own models.

Local AI & Edge AI

Costs and compliance are increasingly driving more companies to private clouds.

Regulation and Governance

Special challenges such as the EU AI Act, GDPR, compliance, and data protection.

Portfolio Overview

Data Value Workshop

The Data Value Workshop helps organizations identify and prioritize high-value data and AI use cases. It delivers a clear roadmap for building the required data platform.

Database as a Service

Database as a Service for your on-prem infrastructure

AI Agents

Custom AI Agents that help you automate work and augment decision-making

RabbitMQ

Consulting, Architecture and Managed Services

AI Platforms

Companies who do AI on-prem need an AI Platform. We can deliver from Hardware to Use case.

Lakehouse @ Databricks

A single platform for all your data, from the inventors of spark and lakehouses. A must for data-driven companies and AI.

Kafka

Consulting, Performance Optimizations, Architecture and Managed Services

MEHO

Inhouse AIOPs and low-code agent solution

Elasticsearch

Consulting, Performance Optimizations and Architecture

AI Adoption Workshop

The AI Adoption Workshop helps organizations define their AI strategy, platform approach, and priority use cases. It also addresses governance and skilling to enable sustainable AI adoption.

Focus-Topics Overview

FOCUS

Data Platforms

Studies show: Companies that operate based on data outperform their competitors.

Agentic AI

AI that not only responds but also takes action

Private AI Foundation

On-prem AI platform in VCF

WHY

- Single source of truth for data within the company
- Fundamental for AI adoption

- AI models are capable of performing actions
- Multi-agent systems for complex use cases

- On-prem AI presents new challenges for infrastructure
- Use cases + additional capabilities

SOLUTION

1. On-premises & Azure
2. Data Platform Workshop

1. On-premises & Azure
2. From Low-Code to Pro-Code
3. Agentic AI Workshop

- We drive AI projects from start to finish
- Hardware + Infrastructure + Platform + Data + Use Case

Software Development – what we offer

We develop and modernize custom software that digitizes business processes and makes them measurably faster, safer, and more efficient, and we enable customer development teams doing this.



Trends Software Development 2026

- AI-Driven Software Development: Accelerating development efficiency through AI-powered tools
- AI in Applications: Enhancing user experience, automation, and decision-making
- Cloud-Native Development: A growing need for scalable and flexible solutions
- Regulation and cyber resilience are becoming delivery requirements.
- UX/UI: User centric applications and mobile apps

Takeaway

The market for software development is expanding rapidly, with AI, cloud technologies, and regulations leading the transformation.

Key Portfolio

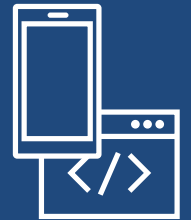
AI Assisted Development

Use AI-powered tools across the SDLC to accelerate coding, reviews, testing, and documentation. This improves productivity, quality, and time to market.



Custom Application Development

We design and build customer facing and internal applications for web, mobile, and platforms. Our solutions digitize processes and integrate seamlessly into your existing ecosystem.



Modernize your Development Teams

We modernize how teams deliver software by improving ways of working, the toolchain, architecture guardrails, and collaboration.

This removes bottlenecks and increases delivery speed and reliability.



Application Modernization

From assessment to cloud migration and selective rewrites, we transform legacy systems to become secure, maintainable, and cloud compatible — without disrupting the business.



Modern Collaboration – what we offer

**Enabling seamless, secure productivity – anytime,
anywhere, with any device**

Key Portfolio



omnissa™

Endpoint Management



Collaboration & Productivity



Endpoint Security



**Identity & Access-
Management**



Virtual Apps & Desktops



**No Code / Low Code
Solution**



Key Service Elements 2026

Support 	Beratung 	Training 	Development 	Sales 
Incident-Management	Implementation & Consulting	Individual Training	Process Automation	License Sales
Problem-Management	POC & Efficiency Improvement	Vendor Trainings	Process Optimization	
2nd & 3rd Level Support	Conceptualization, Planning & Architecture	User Adoption	Development Support	Sales and Management of Hardware
Interface to Vendor	Assessments / Health Check	Use Cases from Daily Business	Technology Selection	

Network – what we offer

**We connect everything, anywhere,
anytime with the highest level of
technology and quality.**

Portfolio-Overview

Analyse & Plan

- Network & WLAN Assessments
- Network 360 Architecture Workshops etc.

Campus Network

- WIFI 7
- Switching & Routing

Consulting

- Network Design
- Network Implementation

Service

- Support
- Managed Services (LAN, WLAN, Firewall, SD-WAN)

Firewalling

- Next Generation Firewalling

Network Security

- Network Access Control (NAC)

Cloud / Hybrid Connectivity

- Security Access Service Edge (SASE)
- SD-WAN
- VPN & ZTNA

Enterprise Network

- Datacenter Networking
- AI Readiness

Modern Connectivity

- Private 5G

Passion and a lot of Customer Satisfaction.

Security – what we offer

**We check your compliance,
we **build** your defenses,
and we **stop the attacks** 24/7.**

Cybersecurity Portfolio – A unified lifecycle: From Governance to 24/7 Defense.

1. ASSESS & COMPLY

Governance & Compliance

NIS2, BSI Grundschutz, ISO 27001

Offensive Security

Pentesting, Red Teaming,
Phishing

Human Risk

Security Awareness Training

2. BUILD & PROTECT

Cloud & DevSecOps

CNAPP, Code/Container Security

Identity & Network

Zero Trust, SASE, Email Security

Microsoft Security

Defender, Entra ID, Purview, Cloud,
Sentinel, Intune

3. DETECT & RESPOND

evoila MDR: 24/7 Managed defense

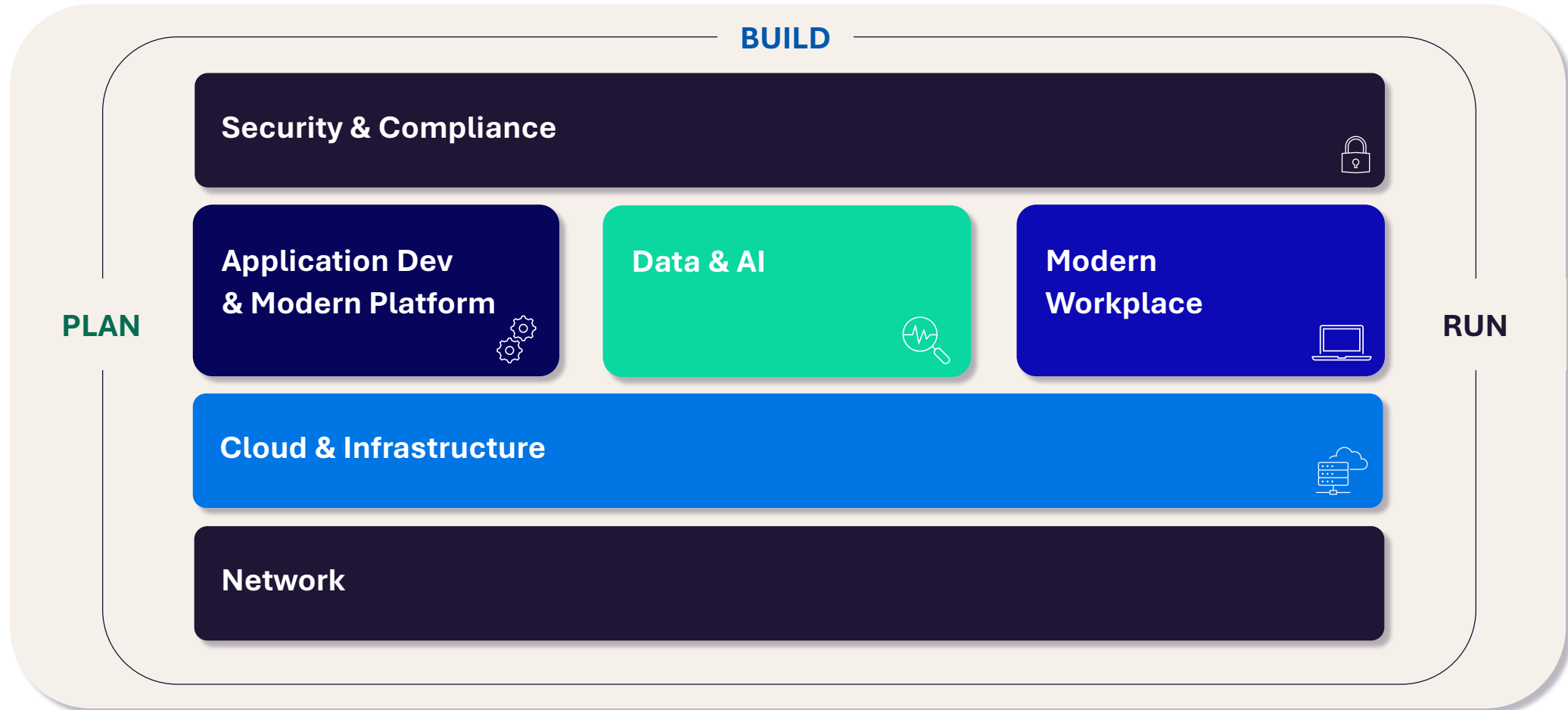
SOC Operations

Threat Hunting, Incident
Response

Advanced Detection

NDR, EDR/XDR Integration

evoila Portfolio-Übersicht





03

Zertifizierungen, Partner & Referenzen

Zertifizierungen der evoila

DORA-Compliance 2025: Mit unserer ISAE 3402-Prüfung und Zertifizierungen nach ISO 27001, ISO 9001 und ISO 14001 schaffen wir die Grundlage für strukturierte Prozesse, zuverlässige Managed Services und höchste digitale Resilienz.

Darüber hinaus ist evoila's Managed Services einer der ersten deutschen Managed Service Provider, der nach dem **BSI C5 Kriterienkatalog** zertifiziert wurde.

In der digitalisierten Welt ist die Informationssicherheit auch ein kritischer Faktor für evoila. Die **TISAX-Zertifizierung** bescheinigt uns die Einhaltung strenger Standards. Wir sind nach Datenschutz gemäß EU-DSGVO Art. 28 („Processor“) & Informationen mit hohem Schutzbedarf zertifiziert.



Unsere strategischen Partner

Selection





Weitere Partner der evoila



References



CaaS-Plattform für VWFS – Modernisierung und BaFin-konforme IT-Architektur

Challenge: Steigende Komplexität der Infrastruktur und Bedarf an schneller Skalierung

VOLKSWAGEN
FINANCIAL SERVICES
THE KEY TO MOBILITY

Anforderungen

- Architektur
- Implementierung
- Managed Service



Business Value

- **Regulatorik:** Erfüllung strenger BaFin-Anforderungen
- **Performance:** Optimale Anpassung an die Anwendungsfälle des Kunden
- **Effizienz:** Vereinfachung des Betriebs und verbesserte Skalierbarkeit durch CaaS



Technologien

- VMware Tanzu
Kubernetes Grid
Integrated Edition (TKGi)
- VMware NSX-T





04 Kontakt



Kontakt



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We get IT done
no bulls#!t!